

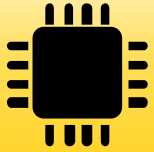


DHL TEAM EV LIVE IN DUBAI

Pioneering to support the Auto-Mobility revolution

Fathi TLATLI, President Global Auto-Mobility sector, DHL CSI

SOME LONG LASTING SIDE EFFECTS OF THE PANDEMIC



11.3 M UNIT CAR
PRODUCTION LOSS
GLOBALLY IN 2021

Chip & other materials
shortages



**COST INCREASE IN
TRANSPORTATION
MARKETS**

Capacity constraints
and emergency
demand



100%+
2021 **EV GROWTH**
GLOBALLY

Electric Vehicle, a
clear winner

2023

**Pre-pandemic Auto-
Mobility sales volumes
only reached in 2023**

EMERGING MARKETS TO DRIVE INDUSTRY GROWTH



Global light vehicle market annual growth rate until 2030



Top 5 markets (with 3 emerging markets) representing 56% of LV sales in 2030



Top 8 emerging markets will double their Auto sales by 2030



Annual growth rate of light vehicles in the UAE until 2026

THE AUTO-MOBILITY INDUSTRY IN REVOLUTION

PRODUCT INNOVATION



EV N°1 trend
for Auto-
Mobility



>70% of vehicles
connected by
2030



Autonomous car
market X10
within 5 years

BUSINESS MODELS EVOLUTION



Shared Mobility
back thanks to
subscriptions



Emerging Market
breeding new
opportunities



Aftermarket
E-commerce
gaining ground

PROCESS OPTIMIZATION



SC end to end
visibility and AI
leverage



Holistic
Sustainability
approaches



Industry **re-**
location for
resilience

Partnerships & Outsourcing to focus on core business

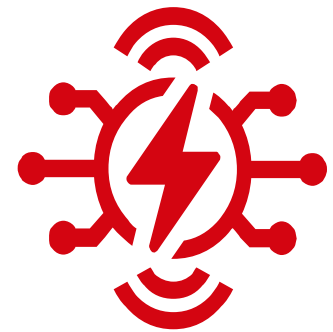
THE EV REVOLUTION IMPACTS THE INDUSTRY & ITS SUPPLY CHAIN ACROSS ALL DIMENSIONS



Heavy, bulky & DG Lithium batteries



Simpler product architecture with less but different parts



Opportunities for battery swapping business models



Multiple partnerships to component supply



UAE EV Momentum

Market Growth

UAE government targeting **42,000 electric cars** on the roads by 2025

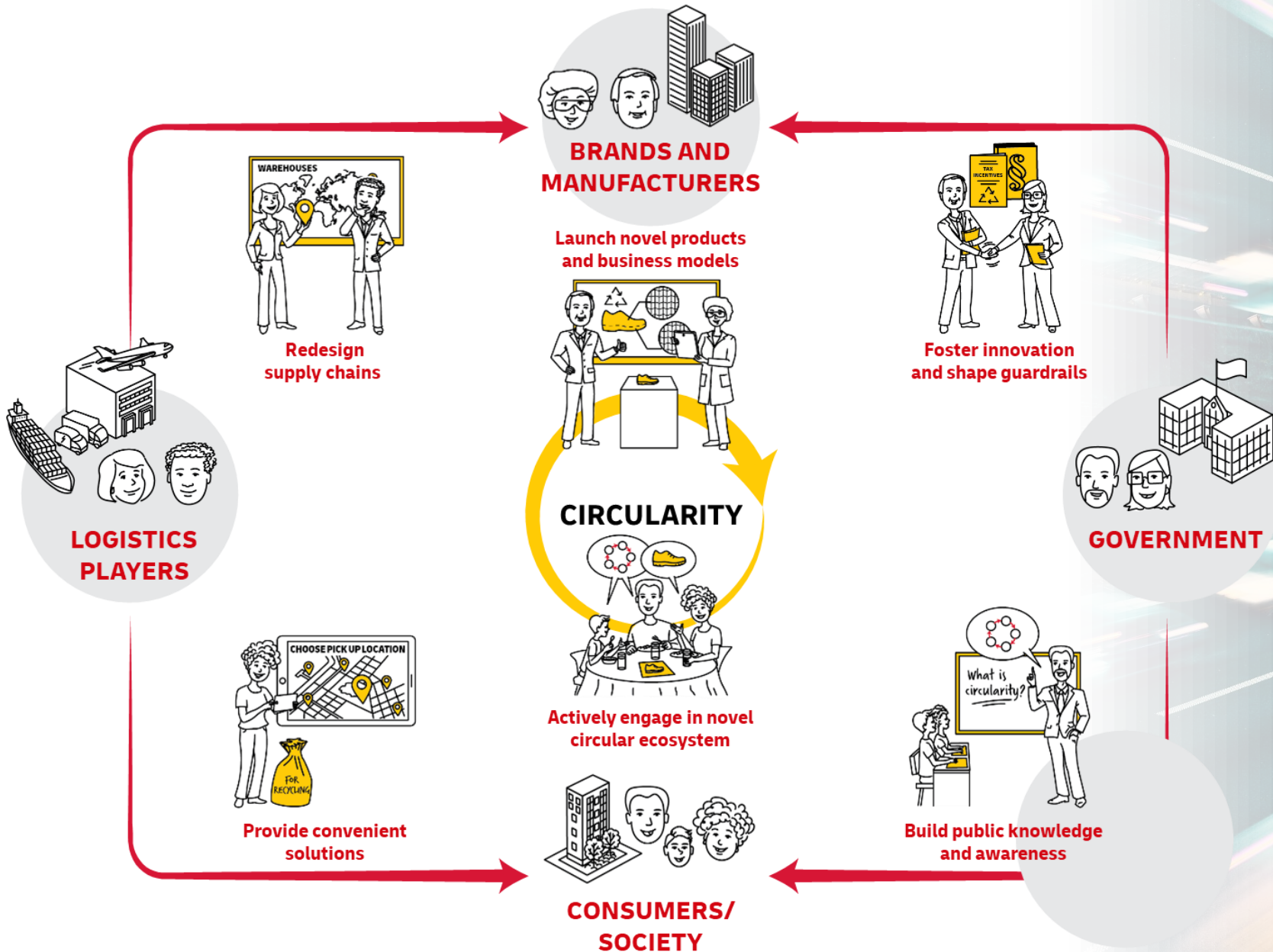
Public Infrastructure

Around **300 Green Charger stations** with more than **530 charging points** across Dubai

Government Boost

Green Charging or **free parking schemes** to promote the adoption of EVs

AN INTEGRATED ECO-SYSTEM



Stakeholders in the circular economy interact in a mutually reinforcing loop

INVESTING FOR EV & BATTERY LOGISTICS GLOBALLY



“We invest to remove any logistics obstacle to the development of EVs all around the globe”



“Glocal” team of EV & logistics experts



Board level attention & support



Regulation mastering in all EV markets



EV centers of excellence



Operational training and certification



Best in class operational sites

Thank you



**“ The best way to predict the
future is to invent it.”**
Peter Drucker