

WELCOME TO THE BREAKOUT SESSION

THE ASIA PIVOT:

**EXPLORING NEW SUPPLY CHAIN
FRONTIERS BEYOND CHINA AND
EMBRACING INDIA'S TECH EVOLUTION**

MAGLIN CHNG
DHL

CAROLYN CHOO
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The Asia Pivot:

Exploring New Supply Chain Frontiers Beyond China and Embracing India's Tech Evolution



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DHL Supply Chain

Agenda

- **The Changing Landscape of Supply Chains in Asia**

Global supply chains are diversifying beyond China, with new hubs emerging across Asia for resilience and growth

- **Opportunities And Strategies For Expanding Into New Asian Markets**

Deep-dive into key Asian markets such as Vietnam, Indonesia, and Thailand that provide growth potential for supply chain operations, with unique advantages.

- **Best Practices and Recommendations**

Discuss best practices for establishing supply chain networks in new Asian markets, emphasizing agility and continuous improvement while navigating regulatory environments and managing operational challenges

- **Spotlight on India, where Innovation meets Global Expansion**

Understanding the market landscape and identify key opportunities



THE CHANGING LANDSCAPE OF SUPPLY CHAINS IN ASIA



The Changing Landscape of Supply Chains in Asia

A Quick Introduction



Trade Disruptions



Political Instability



**Supply Chain
Disruptions**



Cost Volatility

The Changing Landscape of Supply Chains in Asia

Why Diversify?



Geopolitical tensions and other factors contribute to trade diversifications

US-China Trade War

Government-imposed trade barriers on China to promote domestic manufacturing since the Trump Administration.

EU-China Punitive Measures

EU and China had an escalating wave of tit-for-tat punitive exchanges in 2021, such as the travel ban.

Russia-West Fallout

Since Russia-Ukraine crisis, Russia had a huge decline in trade with the West and shifted to trade with China.

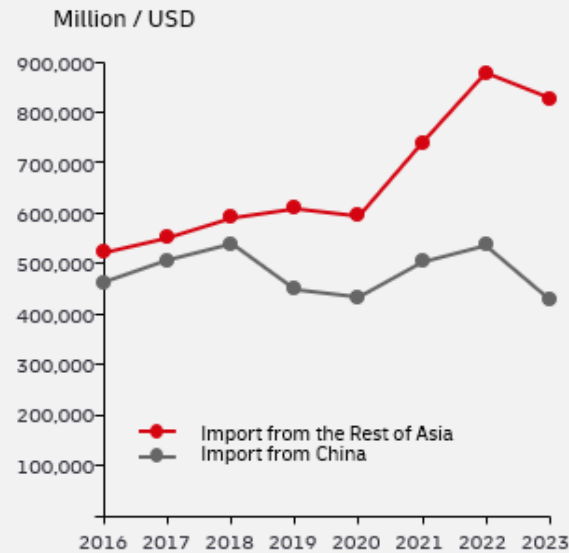
COVID Pandemic

The pandemic outbreak and prolonged lockdown in China and other areas brought a supply chain shock to almost all MNCs.



The inflation puts cost pressure on companies relying on operations in low-cost countries

Value of US Imports of goods from China and the Rest of Asia



Source: United States Census Bureau, 2024

Worsening geopolitical crisis continues to fuel inflation globally

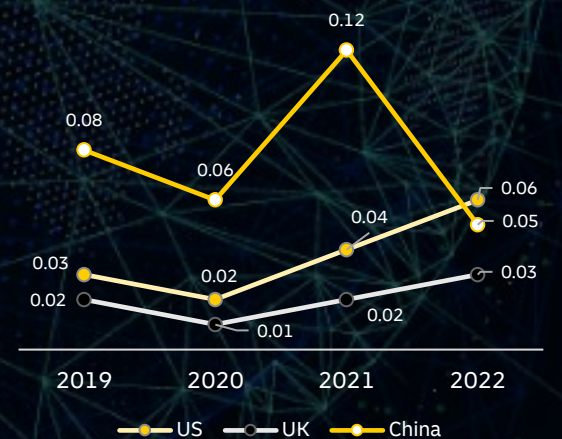
World Inflation Rate (Y-o-Y Change %)



Source: IMF, 2024 ; Average Consumer Prices

Rising wages of workers challenge the 'low-cost' operation

Average Annual Wages Growth for Manufacturing Sector (% change YoY)



Source: Trading Economics, 2024

Different Diversification Strategies



In 2023, **97%** of global companies are reconfiguring their Supply Chain



Efforts to mitigate repercussions and future risks have led to **3** increasingly adopted trade practices



Friendshoring

Redirecting supply chains towards political or economic allies with shared values

Prevent disruptions and reduce uncertainty due to Global economic shocks and geopolitical conflicts



Nearshoring

Relocating operations to nearby countries, often a neighboring country

Shorter transit times from manufacturers to customers, reducing transportation cost, and may also benefit from lower tariffs



Reshoring

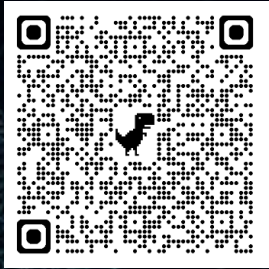
Transferring operations back to their home country

Avoid disruptions, and gain better control of supplier and distribution management, also capitalize on domestic government incentives



The Changing Landscape of Supply Chains in Asia

Different Diversification Strategies



MULTI-SHORING

Geographical spread of manufacturing and supplier locations

MULTI-SOURCING

Variety of alternative manufacturing capabilities and suppliers

LOGISTICS OPERATIONS

Diversification level of logistics infrastructure

MODES OF TRANSPORTATION

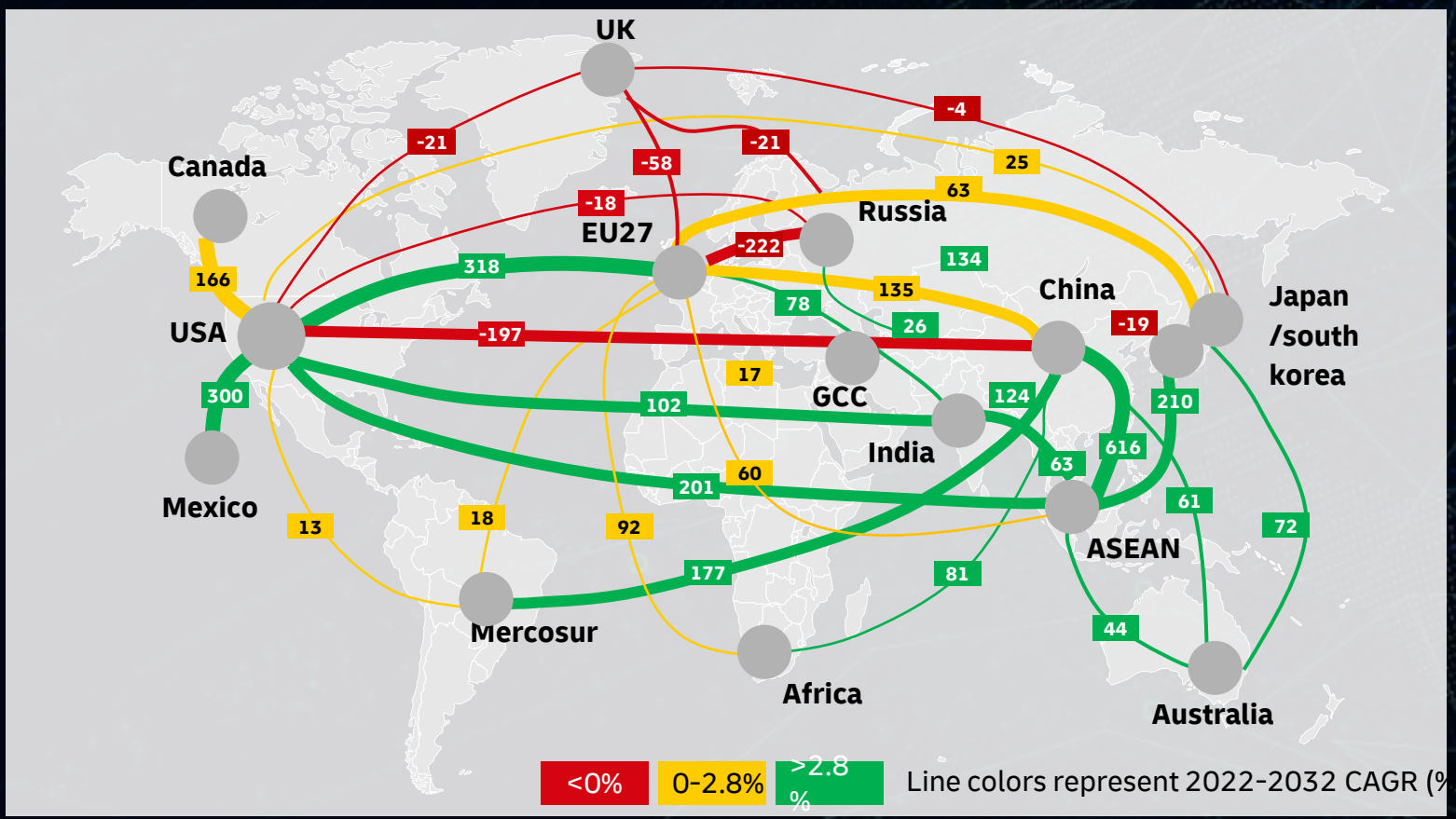
Variety of modes of transport used in parallel



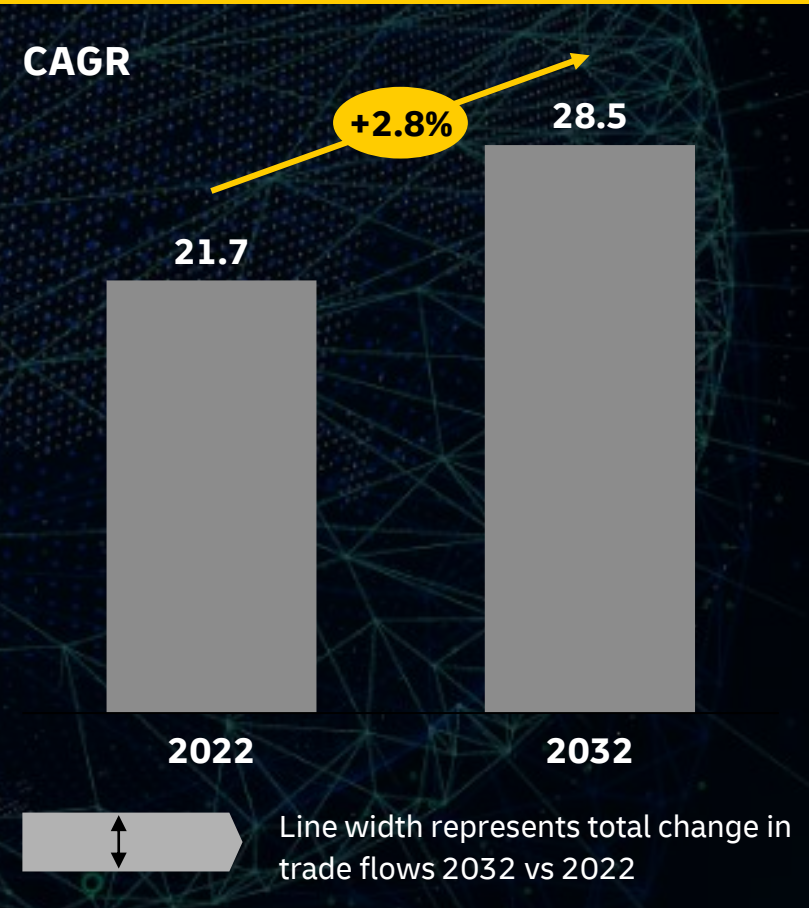
The Changing Landscape of Supply Chains in Asia

World Trade Flow Changes

Change in trade of goods, major corridors² (2032 vs 2022, real 2010 \$B)



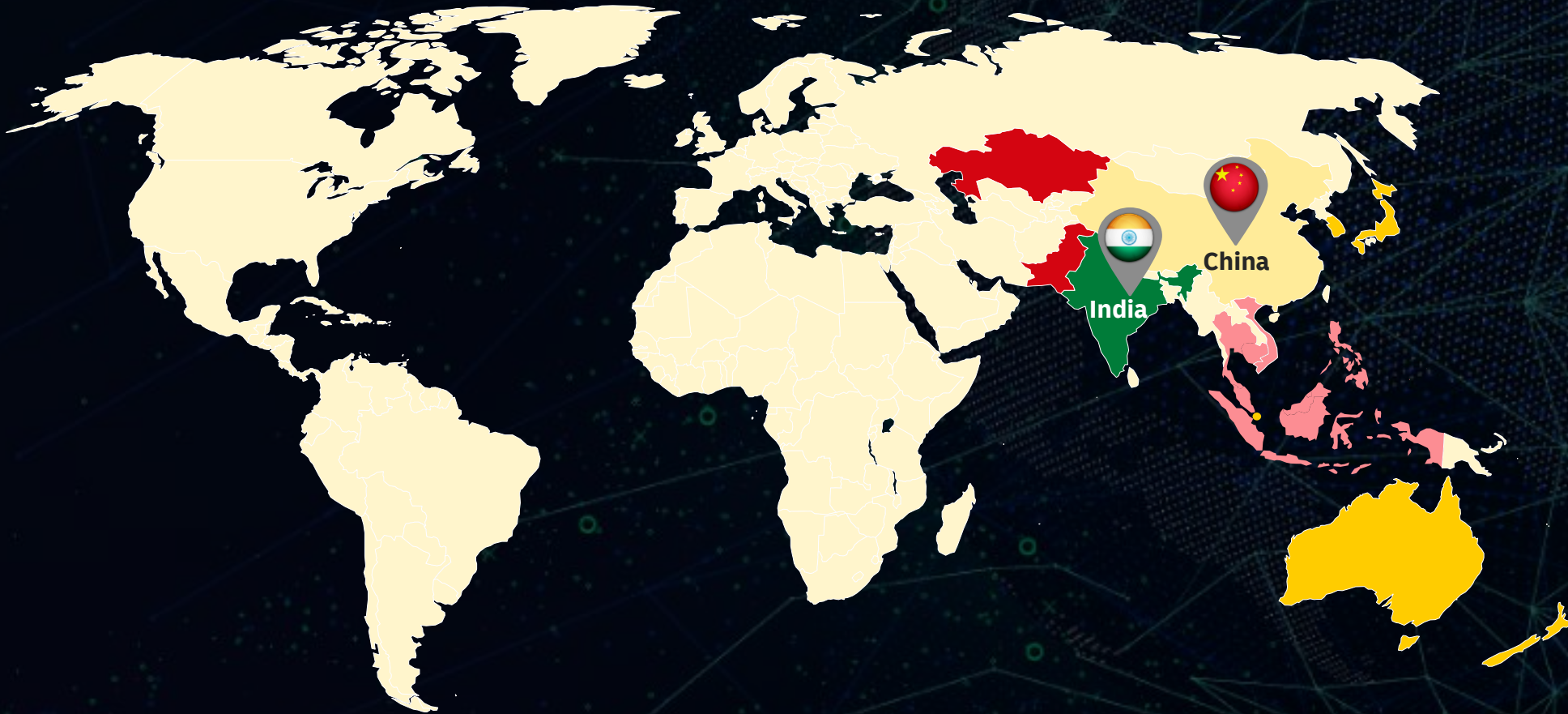
Exports of goods, global (real 2010 \$T)





OPPORTUNITIES AND STRATEGIES FOR EXPANDING INTO NEW ASIAN MARKETS

Five Different Asias - Experiencing A New Era



Advanced Asia

- Australia
- Japan
- New Zealand
- Singapore
- South Korea

Emerging Asia

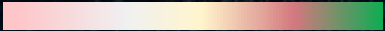
- Cambodia
- Indonesia
- Malaysia
- Philippines
- Thailand
- Vietnam

Frontier Asia

- Bangladesh
- Kazakhstan
- Pakistan
- Sri Lanka

Opportunities and Strategies for Expanding into New Asian Markets

Southeast Asia Economic Outcomes 1993–2023

Lowest in SEA  Top in SEA

Growth drivers	Indicator	Unit	Indonesia	Malaysia	Singapore	Thailand	Vietnam	
1	Ease of doing business	Ease of doing business score by World Bank (2020) ¹	Score 0-100	70	81	86	80	70
2	Increase competition	Herfindahl-Hirschman market concentration index (2021) ²	Score 0-1.0	0.09	0.10	0.07	0.07	0.12
3	Strengthen institutions	Average of World Governance Indicator scores by World Bank (2022)	Score -2.5-2.5	-0.1	0.5	1.9	-0.1	-0.1
4	Improve workforce quality and availability	Average reading, math, science PISA score (2022)	Score 0-600	369	404	560	394	468
		Human Capital Index by World Bank (2020)	Score 0-1.0	0.54	0.63	0.89	0.62	0.69
		Female labor force participation ratio (2023)	% total pop. ⁴	53%	52%	62%	59%	69%
		Employment to population ratio (2023)	% total pop. ⁴	65%	63%	67%	66%	72%
5	Build infrastructure	Public infrastructure investments (2013-19) ³	% of GDP	3%	8%	5%	5%	5%
		Infrastructure score, Logistics performance index by world bank (2023)	Score 0-5	2.9	3.6	4.6	3.7	3.2
6	Increase stability	Reserves to gross external financing (2022)	Ratio	2.5	1.2	0.3 ⁵	1.8	2.3
7	Facilitate investment	Cumulative foreign direct investment as percentage of cumulative GNI (2018-22)	%	2.3%	3.6%	35.3%	1.9%	6.7%
		Cumulative gross fixed capital formation as	%	38.5%	24.6%	27.9%	28.4%	45.3%

18 / 20

Fastest growing trade corridors are in Asia

57%

Of global GDP growth between 2015-2021 contributed by Asia

70%

Of global GDP growth contributed by Asia as of 2023

53%

Of global goods trade in contributed by Asia

Source: IMF/McKinsey & Company



Emerging Asia Countries As Outsourcing Destinations



- Currently, India engages in regional and bilateral **FTAs with more than 50 countries**, including major economies such as ASEAN, Japan and Australia.
- The ICT sector and digital economy are major economic drivers. India aims to **grow the ICT sector to \$1 trillion by 2025**, or 20% of predicted GDP.

- Thailand has **14 FTAs with 18 countries**, and a few FTAs with European countries are still under discussion.
- Has **an established network of industrial estates**, including Laem Chabang Industrial Estate in Chonburi Province and Map Ta Phut Industrial Estate in Rayong Province, a common location for foreign-owned factories due to its proximity to seaport facilities and Bangkok.

- Indonesia has **14 signed FTAs** in effect with major countries and regions like, China, Australia and New Zealand.
- The digital economy in Indonesia alone is estimated to reach US\$124 billion by 2025.8 Indonesia would be the **largest market in e-commerce in Southeast Asia**.

- Malaysia has **signed 16 FTAs, including 7 bilateral FTAs and 9 multilateral FTAs**. Providing Malaysian businesses with advantages like lower or zero customs taxes, making them more competitive and contributing to Malaysia's economic sustainability.
- There are **18 Free Industrial Zones** where companies are allowed duty free imports of raw materials, components, parts, machinery and equipment directly required in the manufacturing process.

- Vietnam has **more than 350 industrial zones** and export processing zones. In 2022, Vietnam saw the **highest growth in the digital economy** in Southeast Asia with a 28% increase from \$18 billion in 2021 to \$23 billion
- Manufacturing industry has attracted foreign investors who benefit from the nation's proficient workforce, relative low labour rates, and favourable FTAs. It has **contributed 25% to GDP in 2021 and 23% of total employment**.

Opportunities and Strategies for Expanding into New Asian Markets

South-East Asia Chip Sector Boom

THE BUSINESS TIMES
Monday, July 29, 2024

ASEAN BUSINESS
Malaysia's chip sector booms amid US-China tech clash

Recent tariff hikes on Chinese imports, which have significantly disrupted global supply chains, have further solidified the South-east Asian nation's position in the sector.

By **Tan Ai Leng**
alleng@sp.com.sg

Malaysia: the chips are up

State of play

- World's sixth-largest exporter of semiconductor
- Controls 13% of the world's semiconductor assembly, testing and packaging

Conductor export (2023)
RM387.4b (US\$11b)

Core areas

- OSAT services
- Electronics manufacturing
- Precision machinery

Foreign players: recent big moves

- Intel: US\$7b chip-packaging expansion, 2021
- Infineon: US\$5.5b EV chip facility expansion, 2023
- Advanced Micro Devices: RM2b new facility in Penang, 2023
- Amazon Web Services: US\$6b new infrastructure region by 2037, 2022

Foreign investments in Malaysia's electrical and electronics industry

Advanced packaging versus conventional packaging forecasts

ASEAN BUSINESS

SUBSCRIBERS

Thailand plays catch-up after a slow start in region's chip race

Competition is tough as regional rivals jockey for top spot on the chipmaking racecourse – a key battlefield in the US-China trade war

Goh Ruoxue
Published Wed, Jul 31, 2024 · 05:00 AM

THE BUSINESS TIMES

Tech giants start to treat South-east Asia like next big thing

BT Published Sun, May 12, 2024 · 08:45 AM

South-East Asia

Bloomberg

● Live TV Markets Economics Industries Tech Politics Businessweek Opinion More

Technology

NXP, Vanguard to Build \$7.8 Billion Singapore Chip Wafer Plant as Tech Firms Hedge Against China

- New facility begins construction in second half of 2024
- Region poised to benefit from drive to diversify from China

After decades of playing second fiddle to China and Japan, the region of about 675 million people is drawing more tech investment than ever. PHOTO: BLOOMBERG

Success Stories - Expanding Into New Asian Markets

Malaysia's Early Supplier Involvement (ESI)



Objective:

- DHL being integrated as a key partner from the early stages of an investment project and **acting as a one-stop center to support FDI companies** navigate local regulations & requirements in shipping.
- DHL Malaysia signed MOU with Malaysia Investment Development Authority (MIDA) to support with new companies investing into Malaysia.
- DHL's partnership extends into State Investment Promotion Agencies (e.g. Invest Penang / Sarawak), supporting FDI companies in specific industrial zones
- FDI Companies supported through ESI approach: AT&S, Longi, Ablecom, Compuware, LAM Research

Investing company: **AT&S**
Project news date: Jun 2021
Source Country: Austria
Capital investment: US\$ 2 bn.
Location: Kulim High Tech Park
Industry: Electronic components
Activity: Manufacturing

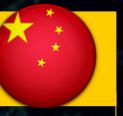
Tech Firm's Alternate Sourcing From Thailand



Objective:

- **Support a leading technology firm shifting part of its production to Thailand & Vietnam**, including both inbound to manufacturing from China to Thailand, and outbound from Thailand to all regions.
- Formed project team 6 months prior to go-live, to prepare detailed workflows, and track major milestones.
- Active supplier engagement including contracts completion and customs POA completion.
- Provide customs advisory for HS code classification, licensing and permit requirements, whilst also designing freight solutions based on customer volume and transit time requirements.
- Comprehensive cross BU solution, with DHL Global Forwarding and DHL Express.
- Smooth implementation during go-live, especially on the import & export customs processes, with detailed SOPs readily available.
- Operational from Day 1 with solid Business contingency plans in place, including multi-modal solutions.

Tech Firm's China +1 Strategy



Objective:

- **Supporting a global technology firm looking to adopt a China+1 strategy**, to avoid rising operating costs and security concerns, opting to diversify into Thailand
- Diversified their raw material sourcing to Thailand.
- Established new hybrid processing center to support production in Thailand, with both China and Thailand productions supporting different parts of the world.
- Supplier deployment plan including integration, contract detailing, and smooth supplier onboarding
- Design and manage new hybrid processing warehouse
- Drive cost-efficiency with lower operating costs
- Reduce risk of supply chain disruptions due to unforeseen circumstances

BEST PRACTICES AND KEY TAKEAWAYS





Intermediate Trends & Challenges

Southeast Asia



- 4th most popular **investment destination** globally, and the **second-largest destination in Asia** (after US, UK, China)
- **Upper-middle-income region on average by 2025** using the World Bank classification
- **3rd largest labor force worldwide**, behind only China and India, accounting for a total of 10% of global labor force by 2030
- **Rapid adoption of e-commerce**, where market in SEA estimated to reach US\$88 billion by 2025 (CAGR of 31%) & **acceleration of digital economy** (industry 4.0)
- ASEAN countries have announced multiple initiatives to **push infrastructure development** (annual investment requirement of US\$184B)

CN Plus 1 Accelerator

- **Manufacturing investments**
- **Semiconductor ecosystem shifts** 
- **Increased trade flows**
-
- **Skilled labor gaps** 
- **Infrastructure gaps**
- **Supply chain complications**

Japan, Korea



- **Challenges:** increased demographic imbalance; decrease in labor productivity; a lack of productivity among SMEs; and an increasingly complex geopolitical landscape.
- Government's policy push to **stimulate economy** set to gain more momentum
- Japan government has **allocated ¥3.9 trillion (USD 27B)**, equivalent to 0.71% of its GDP, in supplementary budgets to **support semiconductor industry**
- Korea government planned a **financial support program for chips worth about 17 trillion won(USD 13B)** through state-run Korea Development Bank to **back large-scale investments by semiconductor companies**

Our Network Investments In The Asian Markets



Singapore

- Acquisition of 60,000 sqm on Jurong Pier Road, and a 17,000 sqm facility development of DHL West Hub in Pioneer.
- South Asia Hub located at Changi Airport, represents an investment of approximately USD 140 million. It is one of the largest and most advanced facilities in the region, supporting both regional and intercontinental shipments
- Fifth and final Boeing 777 freighter deployed at the South Asia Hub in Singapore, strengthening US-Asia trade connections. Boosting our total payload capacity to 1,224 tons for customers shipping between Asia and the Americas.



Malaysia

- 2 new facilities in Penang including a 18,000 sq m logistics hub in Penang, one in Kuala Lumpur and another one in Johor Bahru.
- Invested around RM200million to expand gateway at Kuala Lumpur International Airport (KLIA) to increase handling capacity and enhance operational efficiency.
- Establishment of RM13m Service center in Penang. Five times the size of its previous location, improving shipment processing capacity by 170%.



Thailand

- Investment in free zone warehouses that serves as regional distribution centres.
- Expanded our fleet of electric vehicles (EVs) in Thailand with an additional 16 electric vans for first-and-last-mile deliveries.
- Trade facilitation program in Thailand to enable SMEs to access the global markets.



Vietnam

- 2 new multi-user facilities in Long Binh and Bac Ninh in the South & North Vietnam totaling more than 42,000 sqm, equipped with latest sustainable innovations.
- EUR 11.7 million investment, Hanoi Gateway facility is twice as large, and its peak handling capacity is 4X compared to the previous site.

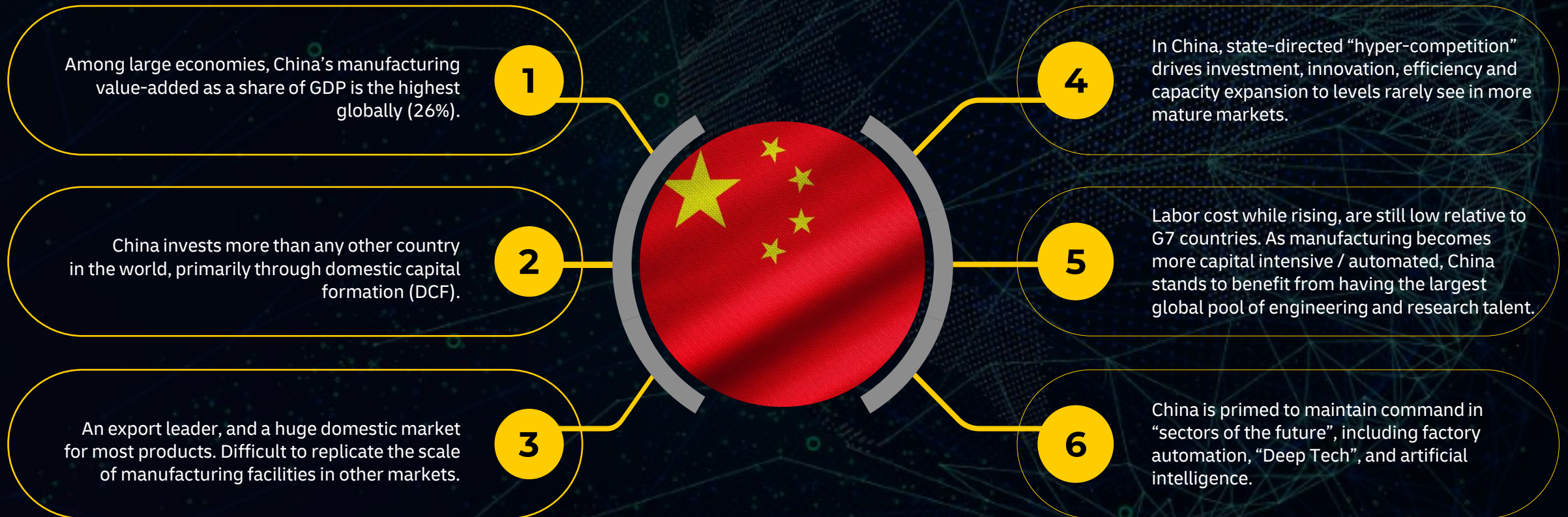


Indonesia

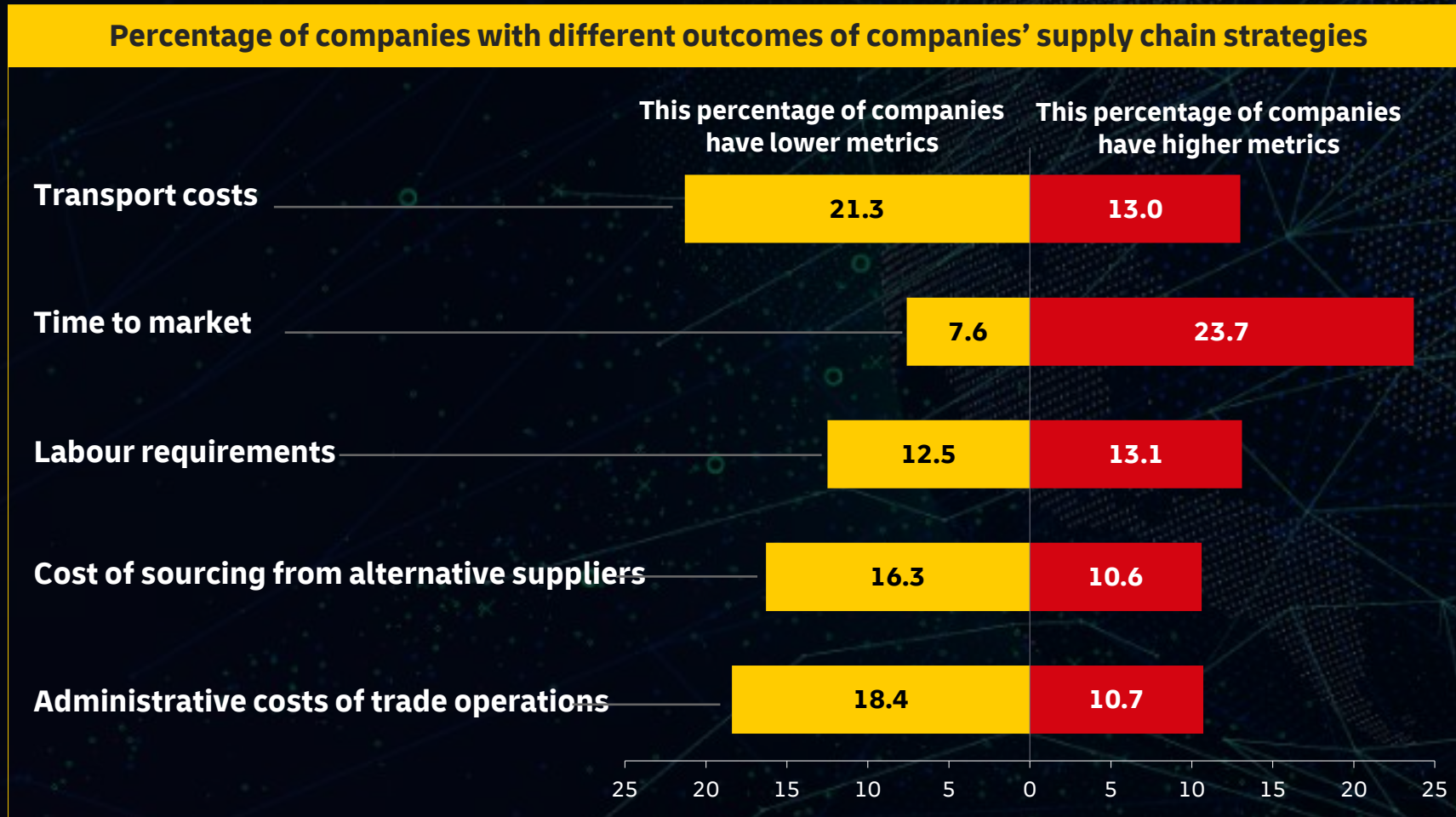
- New service center facility in Bekasi, West Java, Indonesia, also known as the largest industrial area in Southeast Asia. DHL has invested EUR 3.4 million in this facility, integrated with sustainable solutions to minimize carbon emissions, 30% of its power generated by solar panels.
- Geared up to electrify its last-mile delivery fleet with the deployment of 24 electric vans in Jakarta and Bandung. These electric vans will eliminate 177 tons of carbon emissions yearly.

China's continued Importance

For an expanding range of products, China is still the lowest cost producer in the world. As companies seek to diversify from China sourcing, it is important to recognize the continuing competitiveness of China sourcing.



Reconfiguration may lead to unintended or mixed outcomes



- For example, 7.6% of companies has a shorter time to market after implementing their strategies, but **23.7% has a longer time to market**. 16.3% have lower sourcing cost, but 10.6% have a higher one.
- Companies face either unintended results or trade-offs. For instance, relocating to another country **may lower sourcing cost but raises time to market**.
- Therefore, companies should pay attention to the **complex considerations in different strategies and different countries**.

Best Practices and Key Takeaways

Assess priorities and calibrate strategies



Skilled Labour Shortages:

Securing skilled talent domestically can be challenging and requires investment.



Sustainability Considerations:

Addressing environmental concerns aligns with long-term strategic objectives.



Regulatory Compliance:

Navigating local regulations adds complexity to operations and requires vigilance.



Infrastructure Investment:

Upgrading facilities and technology for competitiveness demands substantial capital.



Quality Control Assurance:

Maintaining consistent product quality domestically requires rigorous quality control systems.



Risk Diversification:

Updated supply chain strategy may not eliminate risks; diversification remains essential.



Market Adaptation:

Understanding and adapting to local market nuances is crucial for success.



Global Competition:

Competing on a global scale may be more challenging.



Cost Realignment:

Balancing higher initial costs with long-term savings demands careful financial planning.

- Facing potential trade-offs, global companies need to balance their supply chain resilience with cost, operational standard, competitive advantage and regulatory requirements.
- Thus, companies should understand their own priorities and have a comprehensive review of the complexities to customize their strategy.
- Furthermore, given the dynamic momentum in the new era of globalization, supply chain strategies need to constantly adapt to changing circumstances as well.
- A responsive, resilient and calibrated supply chain strategy will help companies to achieve the growth potential and Mitigate potential risks.



The Takeaway

In conclusion, adapting supply chain strategies is imperative and various solutions are available, but it can be challenging to balance different priorities and navigate the complexities.

Given the evolving landscape, how do you position your company to leap towards the next frontier of supply chain reconfiguration?

The Implications – How DHL Can Help



Accelerating Consumption Needs



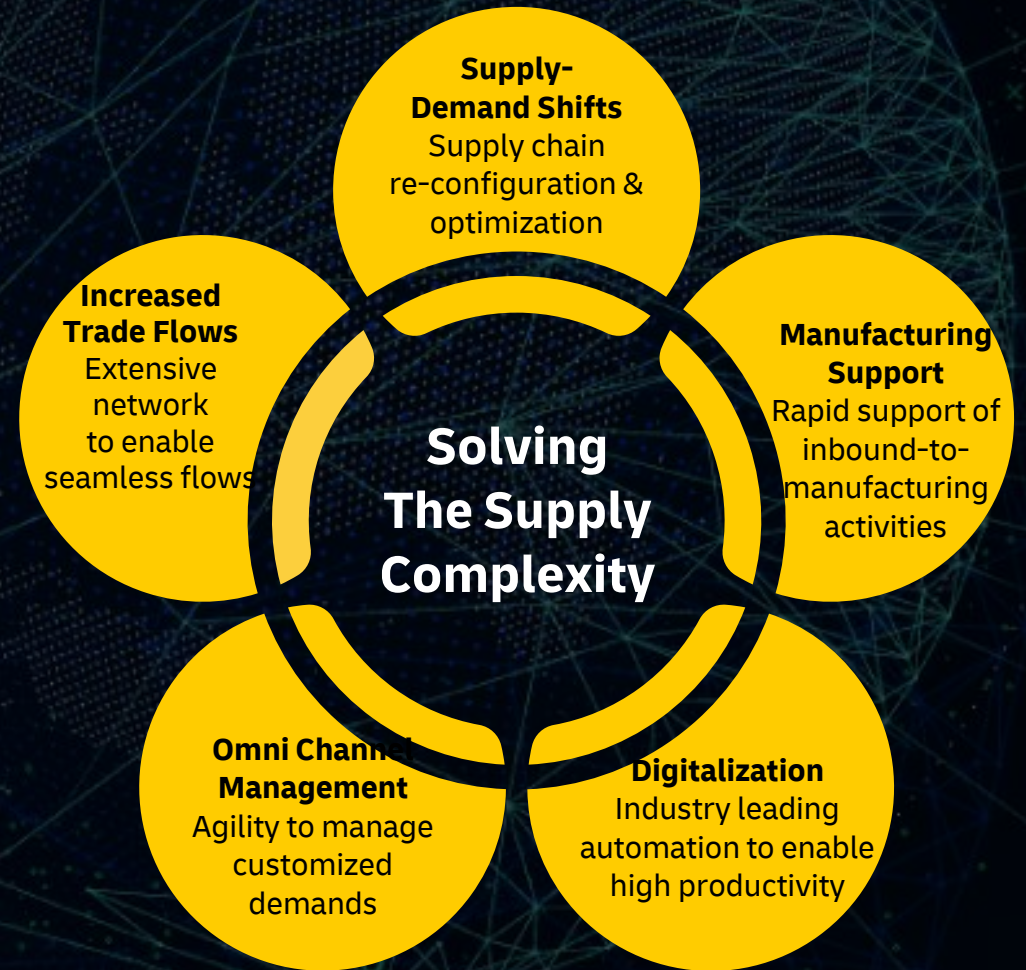
Increasing Manufacturing Hotspot



Rising Digital Economy & E-Commerce



Rapid Infrastructure Developments

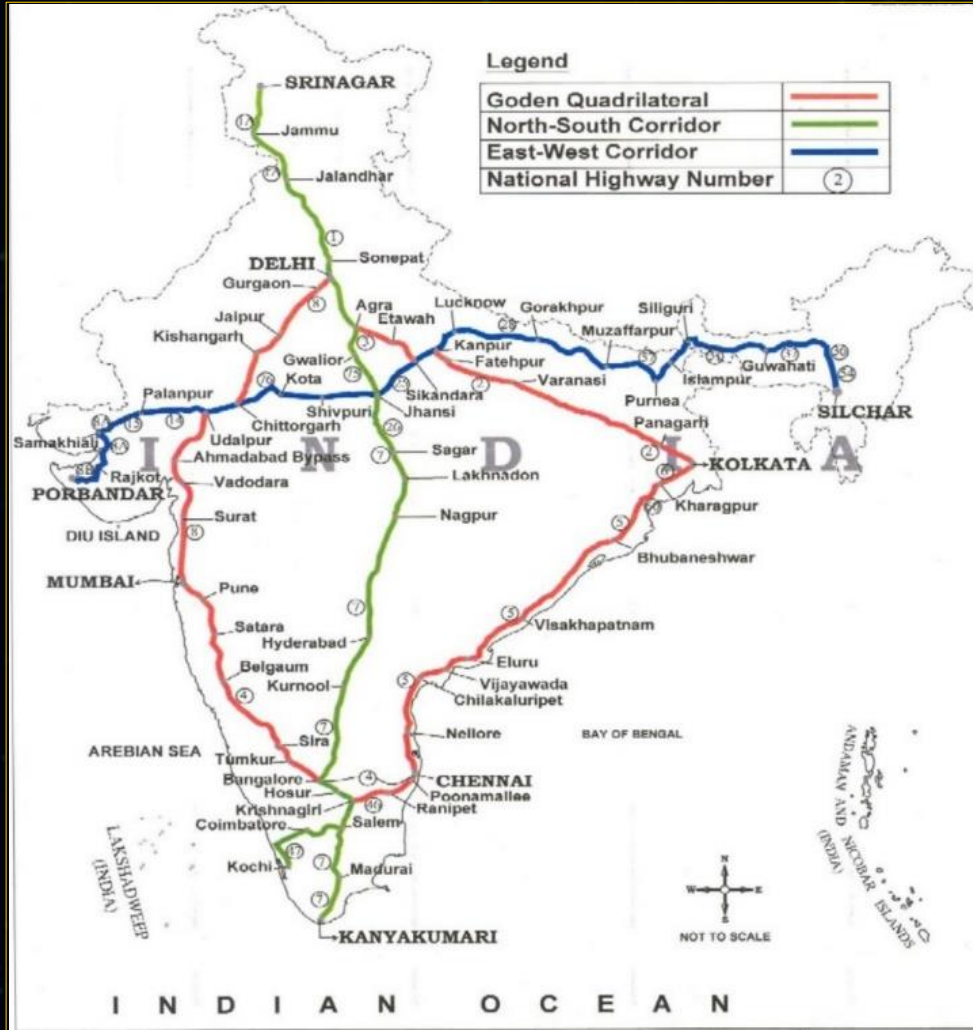


SPOTLIGHT ON INDIA: WHERE INNOVATION MEETS GLOBAL EXPANSION



Understanding India's Market Landscape

A Comprehensive Overview



Globally & Interconnected

140+ airports in 2023.
2nd airport in DEL and BOM to commence in 2025



~7500+ km long coastline, 13 Major Port
~6 additional ports under development



126000+ km rail route with 7335 stations
~10000+ km additional upcoming rail routes



144000+ Kms of highways.
~24800+ km additional to be completed by 2027



5th
Largest Economy & Growing

17.78%
Of World Population

3.937
Trillion

GDP

~28years

Population Median Age

Ease of doing business

- Faceless Governance model.
- GST – 1 Country, 1 Tax.
- Preferential access, economic cooperation and Free Trade Agreements (FTA) - 54 countries.
Strong infra for Internet - 750 Million + Internet users.
- Among 5 countries to have end to end technology for telecom technology.
- Policy shift towards manufacturing with PLI scheme.
- Start ups – 127000 as of March 2024.

Renewable Energy

- Aiming 40% of its energy from non-fossil sources by 2030
- 4th globally in Renewable Energy Installed Capacity (including Large Hydro), 4th in Wind Power capacity & 5th in Solar Power capacity (as per REN21 Renewables 2024 Global Status Report)
- \$2.4 Bn National Hydrogen Mission for production of 5 MMT by 2030, \$36 Mn additional in Budget.

Government Support

PLI schemes for Large Scale Electronics Manufacturing, Electronic/Technology Products, Semiconductors, Telecom & Networking Products

- Remission of duties & taxes on exported products (RoDTEP),
- Gati Shakti, Single window system
- India industrial land bank,
- National logistics policy (NLP)



Understanding India's Market Landscape

Incentive Schemes and Applications & Investments

New Incentive Scheme



Ministry of Electronics and Information Technology
Government of India

सत्यमेव जयते

- **Semiconductor Fabs and Display Fabs** - The Scheme for Setting up of Semiconductor Fabs and Display Fabs in India; incentives range from 30-50%.
- **The scheme for setting up compound Semiconductors, Silicon Photonics, Sensors (including MEMS) Fabs and Semiconductor ATMP / OSAT Units**
- **Design Linked Incentive (DLI)** - Financial incentives and design infrastructure support will be extended to domestic companies, Startups and MSMEs engaged in semiconductor design or semiconductor linked design.

Existing Production Linked Incentive Scheme Investment

Mobile Phones
(Invoice Value INR 15K+)



PEGATRON

Rising Star



Mobile Phones
(Domestic Companies)



United Telelinks
Neolyncs



Specified Electronic
Components



Neolync

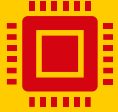
Latest Semiconductor Investment



Understanding India's Market Landscape

Opportunities and Product Insights

Semiconductor



- Market Volume (2023) – \$34.3 Billion
- Market Volume (2032) – \$100.2 Billion
- CGAR – 20.1%
- Micron, TATA Group, CG Murugappa, Kaynes Technology

Data Center



- Market Volume (2024) – 2.01 Thousand MW
- Market Volume (2029) – 4.77 Thousand MW
- CGAR – 18.79%
- Hyper scale – Microsoft, Google, AWS. Co-location – NTT, CtrlS, NetApp.

Mobile Phones



- Export Value (2014) – \$0.2 Billion
- Export Value (2024) – \$14.5 Billion
- CGAR – 62.06%
- Apple, Samsung, Google, Motorola, MI, Vivo, Oppo

Electronic Hardware / Mobile Network



- Laptops – Dell, Lenovo
- Servers – HPe, Cisco
- Mobile Network Equipment' production - ~\$6 Billion

Why India

Large market

- Immunity against global meltdown. Export + Domestic consumption.

Competitive

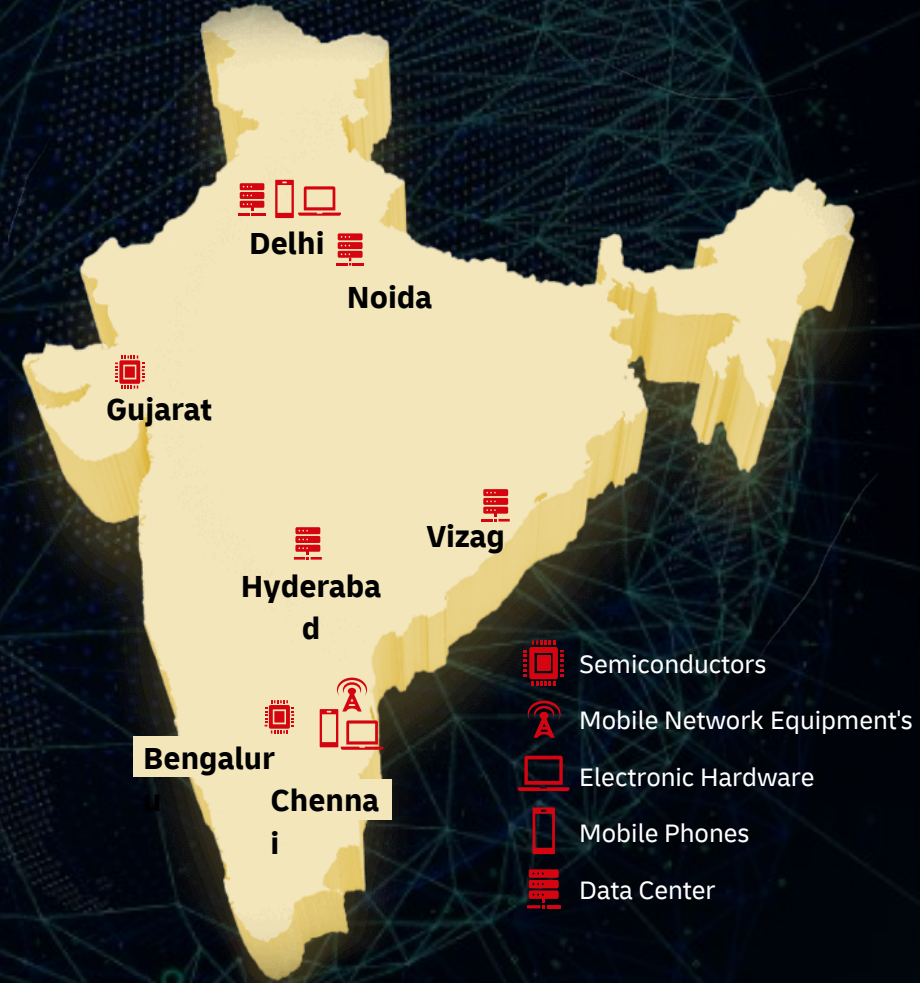
- India has continuous availability of educated manpower to support manufacturing

Infrastructure

- Rail / Road / Ports and Airports

Ease of doing Business

- Consistent supply of Land , Power and water
- Huge investments in renewable energy to support Green initiatives









Source – IBEF, CMI, Mordor Int, IDC



Supporting the India Growth Story

DHL's value offering across our business divisions

	DHL Express	DHL Global Forwarding	Blue Dart	DHL Supply Chain	Combined
	<ul style="list-style-type: none"> India's largest International Express Service Providers 	<ul style="list-style-type: none"> India's Largest Air freight forwarder. Leading Ocean freight forwarding 	<ul style="list-style-type: none"> India's Largest Domestic Air Express. Leading Surface Express Service Provider 	<ul style="list-style-type: none"> Leaders in Contract Logistics Service and Supply Chain Consulting 	<ul style="list-style-type: none"> One of the largest logistics providers in the world
	<ul style="list-style-type: none"> Established in 1979 	<ul style="list-style-type: none"> Established in 1996 	<ul style="list-style-type: none"> Established in 1983 	<ul style="list-style-type: none"> Established in 1997 	<ul style="list-style-type: none"> Over 45+ years of experience in India
	<ul style="list-style-type: none"> 3,800 + Employees 	<ul style="list-style-type: none"> 650+ Employees in Freight Forwarding 2950 + Employees at DHL Global Service Centre 	<ul style="list-style-type: none"> 14,000 Employees including BlueDart Aviation 	<ul style="list-style-type: none"> 16,500 + Employees 	<ul style="list-style-type: none"> 37,900 + Employees
 	<ul style="list-style-type: none"> 28 Inter-continental weekly flights. 4 Dedicated freighters 12000+ Ground Vehicles 	<ul style="list-style-type: none"> 5000+ Vehicles, 10% CNG DGF/Market Induced capacity Coverage in all major metros metro's Specialized product handling team & customers service center Certified CapX/DG team. NVOCC operations and Core carrier partnership Capacity management & End to end visibility solutions (My DHLI) 	<ul style="list-style-type: none"> 12,000 Vehicles incl 370+ EV 6 freighters Boeing 757-200 freighters & 2 Boeing 737-800 60 domestic hubs 	<ul style="list-style-type: none"> 2000 Vehicles Includes – 282 EVs & 84 CNG 	<ul style="list-style-type: none"> 19,000 + Vehicles 8 freighters, 183 Int. air , 80 Dom. CAL. Flights 60 domestic hubs
	<ul style="list-style-type: none"> 20 TAPA Certified facilities, 53 Service centers, 9 Clearance gateways 150,000+sq ft added last 3years 	<ul style="list-style-type: none"> 0.5+ Million sq. ft. Owned license & 250+ professionals Customs consultancy services Free trade zones in Chennai, Mumbai Bangalore. 	<ul style="list-style-type: none"> 56,400 + locations 3.2.+ Million sq. ft. facility space 	<ul style="list-style-type: none"> 146 locations 39 cities 14.25 Million sq. ft. facility space 	<ul style="list-style-type: none"> Servicing 56,400 + locations, 17.9 + Million sq.ft. facility space



Supporting the India Growth Story

Crafting innovation for Your Unique Needs..



Investment in Technology thru' EDI connectivity



International Freight

- Air Freight Imports
 - Direct Ship
 - Hub Ship
- Air Freight Exports
 - Direct Ship
 - Hub Ship



Transportation

- Intra city last mile distribution
- From OEMs and INDC to Last Mile.
- Full truck and part truck load
- Domestic air cargo



NPI Handling

- Successfully handling NPI
 - From Import to Last Mile.
 - From OEMs to Last Mile.



Supply Chain

- 15 Mn sqft of warehousing footprint
- 175+ Customers
- #1 in APAC for Lighthouse sites (17)
- FTWZ Warehousing in Chennai and Mumbai



Dedicated Team

- Account/Program Management with dedicated customer support center



THANK YOU



WHAT IS NEXT ON THE AGENDA?

12.00 – 1.30 pm

Networking Lunch & Exhibition

1.30 – 3.00 pm

Sustainability - How to decarbonize global supply chains?